

OPTIONAL GROUP LIFE INSURANCE

Optional life insurance provides the opportunity for you and your spouse to purchase additional life insurance to supplement the basic life insurance protection.

Why Do I Need Additional Coverage?

Statistics indicate that Canadian families require insurance coverage at a level of 4 to 6 times the annual household income. One of the most valuable assets that we as individuals possess is the ability to earn an income. Loss of income through untimely death can have a devastating effect on a family's lifestyle and dreams unless provisions are made for the replacement of lost income.

GENERAL INFORMATION

This brochure is designed to outline the benefits for which you are eligible and does not create or confer any contractual or other rights. All rights with respect to the benefits of an insured person will be governed solely by the Group Policy issued by Co-operators Life.

Is a Medical Exam Required?

Co-operators Life reserves the right to request a medical examination or other evidence at no expense to you. You will be notified directly if one is required.

When Does Insurance Take Effect?

Your coverage will take effect once you receive written confirmation from Co-operators Life.

How Are Premiums Paid?

Payment of premium is made by payroll deduction.

How Does It Work?

Coverage is available in units of \$10,000 to a maximum of \$500,000. The minimum amount of insurance that may be applied for is \$50,000. The cost of this coverage is outlined in the attached rate sheet. You can choose the amount of protection that is right for you.

As an example, a 34-year old person wishes to purchase 10 units (\$100,000) of additional life coverage.

If the cost of this coverage is \$0.051 per \$1,000 of coverage per month, then:

$\$100,000 \div \$1,000 \times \$0.051 = \5.10 per month.

How Do I Apply?

To apply, please complete the attached application form and forward to:

MDM Insurance Services Inc.
Group Underwriting
P.O. Box 970
Guelph, Ontario N1H 6N1

For more information and additional application forms contact your Plan Administrator.

APPLICATION FOR OPTIONAL GROUP LIFE INSURANCE**Applicant Information (please print)**

Entire application must be completed in ink.

Amount of insurance applied for at this time: \$ _____ (Do not include any benefits already in force.)

Status of Applicant: ☐ Employee ☐ Spouse (If spouse is applicant, please also provide name of employee and their employer below.)

Name of Employee: _____ Employer: _____

Is the employee actively at work? ☐ Yes ☐ No If no, why not? _____

Name of Applicant: _____ Gender: ☐ Male ☐ Female

Address of Applicant: _____

Street _____ City _____ Province _____ Postal Code _____

Applicant's Annual salary: \$ _____ Applicant's Occupation: _____

Applicant's Date of birth: _____ Telephone #: (Home) _____ (Business) _____

Day _____ Month _____ Year _____

Is the Applicant currently insured for this coverage? ☐ Yes ☐ No If YES, Group Policy # / PID #: _____

Beneficiary Information (Designation by Employee only. For spousal applications the beneficiary of this insurance will be the employee.)

Beneficiary full given names: _____

Relationship to Employee: _____

Trustee, if the beneficiary is a minor: _____ Relationship to Employee: _____

Applicant's Declaration of Insurability

1. Have any family members been diagnosed with diabetes, heart disease, high blood pressure, Multiple Sclerosis, elevated blood fats, cancer, mental illness, HIV, or had a stroke? ☐ Yes ☐ No If Yes, specify condition, relationship, and age at diagnosis: _____

2. Have any of your parents, brothers, or sisters had any hereditary disorders (e.g., Huntington's chorea, polycystic kidney disease, etc.)? ☐ Yes ☐ No If Yes, specify: _____

3. Have you had any symptoms of, or treatment for any medical condition, disorder, or ailment that resulted in your hospitalization within the last 2 years? ☐ Yes ☐ No If Yes, give DETAILS in the space provided on the reverse side.

4. What is your present height and weight? Height _____ ☐ ft./in. ☐ cm Weight _____ ☐ lbs. ☐ kg
Has your weight changed in the past year? ☐ Yes ☐ No
If Yes, how much? _____ Why? _____

5. Are you now, to the best of your knowledge and belief, in good health and free from all symptoms of illness and disease? ☐ Yes ☐ No
If No, give DETAILS in the space provided on the reverse side.

6. Are you now under observation or taking treatment or medication from any physician or alternative health care provider for any disorder, ailment, or condition? (Alternative health care provider includes herbalist, acupuncturist, chiropractor, or practitioner of homeopathy or naturopathy, etc.)
☐ Yes ☐ No If Yes, what? _____
Why? _____

7. Who is your regular physician or family doctor, or if none, walk-in clinic visited? _____
Address: _____
Street _____ City _____ Province _____ Postal Code _____
Date last seen: _____ Reason and result: _____
Day _____ Month _____ Year _____

8. Do you have any condition for which future hospitalization or surgery has been advised or is contemplated? ☐ Yes ☐ No If Yes, give details and dates: _____

9. Have you ever had or been told you had any of the following:	Yes	No
a) Lung or respiratory disorder (e.g., asthma, bronchitis, tuberculosis, emphysema)?	<input type="checkbox"/>	<input type="checkbox"/>
b) Heart trouble (e.g., chest pain, shortness of breath, high blood pressure, rheumatic fever, murmur, heart attack, or stroke)?	<input type="checkbox"/>	<input type="checkbox"/>
c) Stomach trouble (e.g., ulcer, appendicitis, gall bladder, hernia, colitis, or other digestive disorder)?	<input type="checkbox"/>	<input type="checkbox"/>
d) Diabetes, kidney disease, sexually transmitted disease, or abnormal urine?	<input type="checkbox"/>	<input type="checkbox"/>
e) Cancer, cyst, tumour, growth, or blood disorder?	<input type="checkbox"/>	<input type="checkbox"/>

	Yes	No
f) Epilepsy, paralysis, dizziness, or nervous or mental disorder?	<input type="checkbox"/>	<input type="checkbox"/>
g) Neuritis, arthritis, rheumatism, or back, spine, bone joint, or muscle disorder?	<input type="checkbox"/>	<input type="checkbox"/>
h) Nervous disorders, including depression, severe anxiety, or suicidal thoughts?	<input type="checkbox"/>	<input type="checkbox"/>
i) AIDS or an AIDS related complex, or a positive reaction to a test designed to reveal the presence of Human Immunodeficiency Virus (HIV), or any other immunological disorder?	<input type="checkbox"/>	<input type="checkbox"/>
j) Hepatitis A, B, C, or type unknown, or any other disorder of the liver?	<input type="checkbox"/>	<input type="checkbox"/>
k) Any disease, impairment, or deformity not named above?	<input type="checkbox"/>	<input type="checkbox"/>

If Yes to question #3, if No to question #5, or if Yes to any of the questions in #9, provide details below. Attach additional sheet(s) if required.

Name of disorder, ailment, etc.	Date of		Result	Attending Physician or Hospital
	Onset	Recovery		

10. Have you ever taken drugs, including marijuana and cocaine, for other than medical purposes or been advised to reduce alcohol consumption or received or have been counselled to receive treatment for drug addiction or alcoholism? ☐ Yes ☐ No If Yes, provide details:

Substance: _____ Frequency of use: ☐ Daily ☐ Weekly ☐ Monthly ☐ Other _____

Amount consumed on each occasion: _____ Date last used (dd/mmm/yyyy): _____

11. Have you ever been refused life insurance or offered insurance modified in any way? ☐ Yes ☐ No If Yes, provide details:

Date (dd/mmm/yyyy): _____ Reason: _____

12. Have you smoked or used any form of tobacco, nicotine products, or nicotine substitutes within the past 12 months? ☐ Yes ☐ No

If yes, for how long? _____ How many per day? _____

Privacy Statement

MDM Insurance Services Inc. ("MDM") and Co-operators Life Insurance Company ("Co-operators") are committed to protecting the privacy, confidentiality, accuracy, and security of the personal information that they collect, use, retain, and disclose in the course of conducting business.

Applicant's Declaration and Authorization

I hereby authorize any physician, hospital, clinic, or any other medical or health care provider or facility, any insurance company, provincial health insurance plan, government department or agency, or any other person or organization having any medical or other relevant personal information or records regarding me to release to and exchange with MDM, Co-operators, the group plan administrator or their representatives and/or agents, any and all such information necessary for any or all of the following purposes: to underwrite my Application for insurance coverage, evaluate my eligibility for coverage, and adjudicate all claims.

I further authorize MDM, Co-operators, the group plan administrator or their representatives and/or agents to request I undergo any such medical or paramedical examination(s) or evaluation(s) as may be required for such purposes. I understand that my refusal or withdrawal of consent may result in the delay or denial of my Application.

I acknowledge that any information obtained from any paramedical or medical examination, any medical evidence form(s), questionnaire(s), or any other written statements completed and furnished as evidence of insurability shall form part of this Application and I declare that all such information and the information provided in this Application to be true, complete, and accurate. I acknowledge that any failure to disclose or any misrepresentation of any material fact may void the policy.

This authorization shall remain valid until revoked in writing by me. Any copy of this authorization shall be as valid as the original.

I wish to apply for the optional coverage under Group Policy # _____ - _____ issued by Co-operators Life Insurance Company, and authorize my employer to deduct regularly from my salary any contribution required by me.

Applicant's Signature: _____ Date Signed: _____

Employee's Signature: _____ Date Signed: _____

This form must be received in our office within 60 days of the above date, otherwise a new application must be completed. Return the completed Application form via mail to: MDM Insurance Services Inc., Group Underwriting, P.O. Box 970, Guelph ON N1H 6N1 .



Optional Group Life Insurance Schedule

Available in units of \$10,000 to a maximum of \$500,000 to both the employee and the employee's spouse. The minimum amount of insurance that may be applied for is \$50,000. Premium includes waiver of premium provision. Rates are recalculated on every renewal date of the employee benefit plan, regardless of the effective date that the insured's coverage commenced.

OPTIONAL LIFE RATES* (per \$1,000 of coverage)				
Age	Male Non-Smoker	Female Non-Smoker	Male Smoker	Female Smoker
under 30	0.043	0.036	0.072	0.058
30 - 39	0.051	0.044	0.101	0.088
40 - 44	0.101	0.066	0.226	0.153
45 - 49	0.184	0.123	0.417	0.285
50 - 54	0.335	0.210	0.663	0.436
55 - 59	0.478	0.302	1.000	0.613
60 - 64	0.741	0.524	1.352	0.853
65 - 69	1.278	0.907	2.332	1.468

* Does not include Provincial Sales Tax (PST).

Sample calculation of monthly premium:

A male, non-smoker, age 34, applying for \$100,000 in coverage:

$$0.051 \times 100,000 \div 1,000 = \$5.10 \text{ per month}$$