

Optional life insurance provides the opportunity for you and your spouse to purchase additional life insurance to supplement the basic life insurance protection.

Why Do I Need Additional Coverage?

Statistics indicate that Canadian families require insurance coverage at a level of 4 to 6 times the annual household income. One of the most valuable assets that we as individuals possess is the ability to earn an income. Loss of income through untimely death can have a devastating effect on a family's lifestyle and dreams unless provisions are made for the replacement of lost income.

GENERAL INFORMATION

This brochure is designed to outline the benefits for which you are eligible and does not create or confer any contractual or other rights. All rights with respect to the benefits of an insured person will be governed solely by the Group Policy issued by Co-operators Life.

Is a Medical Exam Required?

Co-operators Life reserves the right to request a medical examination or other evidence at no expense to you. You will be notified directly if one is required.

When Does Insurance Take Effect?

Your coverage will take effect once you receive written confirmation from Co-operators Life.

How Are Premiums Paid?

Payment of premium is made by payroll deduction.

How Does It Work?

Coverage is available in units of \$10,000 to a maximum of \$500,000. The minimum amount of insurance that may be applied for is \$50,000. The cost of this coverage is outlined in the attached rate sheet. You can choose the amount of protection that is right for you.

As an example, a 34-year old person wishes to purchase 10 units (\$100,000) of additional life coverage.

If the cost of this coverage is \$0.051 per \$1,000 of coverage per month, then:

$\$100,000 \div \$1,000 \times \$0.051 = \5.10 per month.

How Do I Apply?

To apply, please complete the attached application form and forward to:

MDM Insurance Services Inc.
Group Underwriting
P.O. Box 970
Guelph, Ontario N1H 6N1

For more information and additional application forms contact your Plan Administrator.

APPLICATION FOR OPTIONAL GROUP LIFE INSURANCE

Entire application must be completed in ink.

Fax copies not acceptable.

Applicant Information (please print)

Amount of insurance applied for at this time: \$ _____ (Do not include any benefits already in force.)			
Status of Applicant: <input type="checkbox"/> Employee <input type="checkbox"/> Spouse (If spouse is applicant, please also provide name of employee and their employer below.)			
Name of Employee: _____		Employer: _____	
Is the employee actively at work? <input type="checkbox"/> Yes <input type="checkbox"/> No If no, why not? _____			
Name of Applicant: _____		Gender: <input type="checkbox"/> Male <input type="checkbox"/> Female	
Address of Applicant: _____			
Street	City	Province	Postal Code
Applicant's Annual salary: \$ _____		Applicant's Occupation: _____	
Applicant's Date of birth: _____		Telephone #: (Home) _____ (Business) _____	
Day	Month	Year	
Is the Applicant currently insured for this coverage? <input type="checkbox"/> Yes <input type="checkbox"/> No If YES, Group Policy # / PID #: _____			
Beneficiary in the event of the Applicant's death (Designation by Employee only):			
Full given names: _____			
Relationship to Applicant: _____			
Note: For Spousal Applications the beneficiary of this insurance will be the employee.			

Applicant's Declaration of Insurability

1. Has any family member been diagnosed with diabetes, heart disease, high blood pressure, elevated blood fats, cancer, mental illness, HIV, or had a stroke? <input type="checkbox"/> Yes <input type="checkbox"/> No If YES, specify: _____	
2. Have any of your parents, brothers, or sisters had any hereditary disorders (e.g., Huntington's chorea, polycystic kidney disease, etc.)? <input type="checkbox"/> Yes <input type="checkbox"/> No If YES, specify: _____	
3. Have you had any symptoms of, or treatment for any medical condition, disorder, or ailment that resulted in your hospitalization within the last 2 years? <input type="checkbox"/> Yes <input type="checkbox"/> No If YES, give DETAILS in the space provided on the reverse side.	
4. What is your present height and weight? Height _____ <input type="checkbox"/> ft./in. <input type="checkbox"/> cm Weight _____ <input type="checkbox"/> lbs. <input type="checkbox"/> kg Has your weight changed in the past year? <input type="checkbox"/> Yes <input type="checkbox"/> No If YES, how much? _____ Why? _____	
5. Are you now, to the best of your knowledge and belief, in good health and free from all symptoms of illness and disease? <input type="checkbox"/> Yes <input type="checkbox"/> No If NO, give DETAILS in the space provided on the reverse side.	
6. Are you now under observation or taking treatment or medication from any physician or alternative health care provider for any disorder, ailment, or condition? (Alternative health care provider includes herbalist, acupuncturist, chiropractor, or practitioner of homeopathy or naturopathy, etc.) <input type="checkbox"/> Yes <input type="checkbox"/> No If YES, what? _____ Why? _____	
7. Who is your regular physician or family doctor? _____ Address: _____ Street City Province Postal Code Date last seen: _____ Reason and result: _____ Day Month Year	
8. Do you have any condition for which hospitalization or surgery has been advised or is contemplated? <input type="checkbox"/> Yes <input type="checkbox"/> No If yes, give details: _____	
9. Have you ever had or been told you had any of the following:	
a) Lung or respiratory disorder (e.g., asthma, bronchitis, tuberculosis, emphysema)?	Yes No <input type="checkbox"/> <input type="checkbox"/>
b) Heart trouble (e.g., chest pain, shortness of breath, high blood pressure, rheumatic fever, murmur, heart attack, or stroke)?	<input type="checkbox"/> <input type="checkbox"/>
c) Stomach trouble (e.g., ulcer, appendicitis, gall bladder, hernia, colitis, or other digestive disorder)?	<input type="checkbox"/> <input type="checkbox"/>
d) Diabetes, kidney disease, sexually transmitted disease, or abnormal urine?	<input type="checkbox"/> <input type="checkbox"/>

	Yes	No
e) Cancer, cyst, tumour, growth, or blood disorder?	<input type="checkbox"/>	<input type="checkbox"/>
f) Epilepsy, paralysis, dizziness, or nervous or mental disorder?	<input type="checkbox"/>	<input type="checkbox"/>
g) Neuritis, arthritis, rheumatism, or back, spine, bone joint, or muscle disorder?	<input type="checkbox"/>	<input type="checkbox"/>
h) Nervous disorders, including depression, severe anxiety, or suicidal thoughts?	<input type="checkbox"/>	<input type="checkbox"/>
i) AIDS or an AIDS related complex, or a positive reaction to a test designed to reveal the presence of Human Immunodeficiency Virus (HIV), or any other immunological disorder?	<input type="checkbox"/>	<input type="checkbox"/>
j) Hepatitis A, B, C, or type unknown, or any other disorder of the liver?	<input type="checkbox"/>	<input type="checkbox"/>
k) Any disease, impairment, or deformity not named above?	<input type="checkbox"/>	<input type="checkbox"/>

If YES to question #3, if NO to question #5, or if YES to any of the questions in #9, provide details below. Attach additional sheet(s) if required.

Name of disorder, ailment, etc.	Date of		Result	Attending Physician or Hospital
	Onset	Recovery		

10. Have you ever taken drugs, including marijuana and cocaine, for other than medical purposes or been advised to reduce alcohol consumption or received or have been counselled to receive treatment for drug addiction or alcoholism? Yes No If YES, give details: _____

11. Have you ever been refused life insurance or offered insurance modified in any way? Yes No
If YES, give details, including date(s) and reason(s): _____

12. Have you smoked any Tobacco Products within the past 12 months? (Tobacco products include cigarettes, cigarillos, cigars, mini cigars, pipe smoking, chewing tobacco, nicotine gum or patch, marijuana, or hashish.) Yes No

Privacy Statement

MDM Insurance Services Inc. ("MDM") and Co-operators Life Insurance Company ("Co-operators") are committed to protecting the privacy, confidentiality, accuracy, and security of the personal information that they collect, use, retain, and disclose in the course of conducting business.

Applicant's Declaration and Authorization

I hereby authorize any physician, hospital, clinic, or any other medical or health care provider or facility, any insurance company, provincial health insurance plan, government department or agency, or any other person or organization having any medical or other relevant personal information or records regarding me to release to and exchange with MDM, Co-operators, the group plan administrator or their representatives and/or agents, any and all such information necessary for any or all of the following purposes: to underwrite my Application for insurance coverage, evaluate my eligibility for coverage, and adjudicate all claims.

I further authorize MDM, Co-operators, the group plan administrator or their representatives and/or agents to request I undergo any such medical or paramedical examination(s) or evaluation(s) as may be required for such purposes.

I understand that my refusal or withdrawal of consent may result in the delay or denial of my Application.

I acknowledge that any information obtained from any paramedical or medical examination, any medical evidence form(s), questionnaire(s), or any other written statements completed and furnished as evidence of insurability shall form part of this Application and I declare that all such information and the information provided in this Application to be true, complete, and accurate. I acknowledge that any failure to disclose or any misrepresentation of any material fact may void the policy.

This authorization shall remain valid until revoked in writing by me. Any copy of this authorization shall be as valid as the original.

I wish to apply for the optional coverage under Group Policy # _____ - _____ issued by Co-operators Life Insurance Company, and authorize my employer to deduct regularly from my salary any contribution required by me.

Applicant's Signature: _____ Date Signed: _____

Employee's Signature: _____ Date Signed: _____

This form must be received in our office within 60 days of the above date, otherwise a new application must be completed. Return the completed Application form via mail to: MDM Insurance Services Inc., Group Underwriting, P.O. Box 970, Guelph ON N1H 6N1 .



Optional Group Life Insurance Schedule

Available in units of \$10,000 to a maximum of \$500,000 to both the employee and the employee's spouse. The minimum amount of insurance that may be applied for is \$50,000. Premium includes waiver of premium provision. Rates are recalculated on every renewal date of the employee benefit plan, regardless of the effective date that the insured's coverage commenced.

OPTIONAL LIFE RATES* (per \$1,000 of coverage)				
Age	Male Non-Smoker	Female Non-Smoker	Male Smoker	Female Smoker
under 30	0.043	0.036	0.072	0.058
30 - 39	0.051	0.044	0.101	0.088
40 - 44	0.101	0.066	0.226	0.153
45 - 49	0.184	0.123	0.417	0.285
50 - 54	0.335	0.210	0.663	0.436
55 - 59	0.478	0.302	1.000	0.613
60 - 64	0.741	0.524	1.352	0.853
65 - 69	1.278	0.907	2.332	1.468

* Does not include Provincial Sales Tax (PST).

Sample calculation of monthly premium:

A male, non-smoker, age 34, applying for \$100,000 in coverage:

$$0.051 \times 100,000 \div 1,000 = \$5.10 \text{ per month}$$